

# Connect-Up Ltd CASE STUDY

## Executive Summary

<b>Customer</b>	Connect-up Ltd
<b>Location</b>	Walker Stadium Leicester
<b>Requirement</b>	The provision of a state-of-the-art new Football stadium
<b>No. of points</b>	1500
<b>Equipment</b>	Excel Category 5 Structured Cabling System, 3 Com Switches, Cooper B-Line Cabinets and Maintenance Services
<b>Customer's View</b>	"I have dealt with connect-up Ltd for more than 5 years. The drive and commitment at all levels within the company is second to none. Customer service and delivery always takes priority. We have a relationship based on mutual trust, and therefore connect-up were the obvious choice in respect of the initial installation, and post implementation support."  <i>Head of Corporate IT</i>

## Leicester City's new Walker Stadium





## Connect-Up Ltd

Leicester City were relocating them to a new, purpose built stadium. To realise the benefits of this move, the company required an IT network to provide them with network technical capability to meet current requirements whilst providing a technology platform to allow future enhancements to their Corporate IT strategy when required.

Connect-up Ltd provides their customers with a total network solution for all their data communications requirements. Their reputation is that of a reliable, quality orientated organisation whose customer service is of paramount importance to them and is why their customer base continues to grow.

Having benefited from such levels of service on previously completed projects, The club selected connect-up Ltd to provide the network design and installation services for their new premises.

It was critical that Connect-up partnered with a solutions supplier to ensure the quality of products that they used in the installation were both reliable and cost-effective and were delivered correctly and at the right time. Mayflex fitted the description perfectly and were the obvious choice for connect-up Ltd.

Connect-up liaised with the club throughout the project to ensure they got an exact picture of exactly what they wanted in terms of products, kit and required deadlines. Once all of this information had been collated, a schematic drawing was produced and agreed (see picture) and an installation date set.

The products to be installed were 3 Com Networks switches for the core, Excel category 5e structured cabling system and Cooper B-Line cabinets. Category 5e was chosen to offer future resilience to the installed network and Extreme kit was chosen due to its strong performance, competitive pricing and proven design.

This was a challenging installation due to the fact that Connect-up was required to integrate three networks into one **within the necessary time constraints of the project. A tailor made support contract was also issued** utilising the Company Support Desk Facility. Aggressive SLA requirements are in place to meet the requirements of the club met by the 3 Com capabilities of Connect-up engineering resource.

Connect-up always like a challenge and yet again this was one that they met head on, with a total solution that met their Clients needs. the club now has a high performance, resilient, integrated network, designed, delivered and supported by Connect-up Ltd.

